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### **A Security System Lesson**

*Burglars Are Becoming Smarter Every Day! Short Jail Visits Offer Them A Chance To "Learn" From The Hardened Criminals. The Techniques That They Use To Select And Break Into Your Home Or Business Have Changed And Will Continue To Change.*

*No Professional Alarm Installer Can Guarantee That You Will Not Become A Victim Of These Burglars. However, Common Sense And The Selection Of A Good Alarm System Will Meet Most Needs. Your Alarm And Camera System May Even Help To "Jail" Some Of These Bandits!*

*Stewart Electronics Uses Superior Camera And Alarm Equipment To Detect And Identify A Would Be Thief. Preventive Lighting Or Lighting On A Schedule Can Also Be Used To Deter Thieves From Selecting Your Home As A Target.*

*With The Addition Of Audio Control To Your Home, It Is Also Possible To Make Your Home "Sound" Like Someone Is Always Home.*

*At Stewart Electronics We Offer The Complete Solution And Not Just An Alarm System. Whether You Want A Basic Budget Minded Alarm System Or A More Complete Package, Our Experienced Team Will Design A System Tailored Just For You!*

*The Selection Of A Quality Installed And Central Station Monitored Alarm System Can Reduce Your Homeowners Or Business Insurance By As Much As %20. But, The Best Value May Be Found In The "Peace Of Mind" A Good System Will Give You.*

### **Burglar Alarm Protection Techniques**

*In Years Gone By, It Was A Simple Matter To Detect A Thief Forcing Entry Into Your Home. However, The Last Few Years Have Seen Major Changes In The Techniques Used To Gain Entry Into Your Home.*

*Fortunately For The Property Owner, The Alarm Industry Is Keeping Pace With The Thieves. As Breaking And Entering Techniques Have Changed, So Have The Detection Methods.*

*Until Recently, The Placement Of Magnetic Switches On Windows Would Detect Forced Entry. Today, The Burglar Will Break Out The Glass And Crawl Through The Window Without Raising It.*

*Stewart Electronics Uses Glass Breakage Detectors Called*

"Ultrasonic Sound Discriminators" As A Replacement To The Old Magnetic Switches.

An Ultrasonic Sound Detector Will Pick Up The Sound Of Glass Breaking While The Burglar Is Still On The Outside Trying To Get In. This Is Called An **Outside Perimeter** Device. One Where The Burglar Is Detected Before He Gains Entry Into The Home Or Business.

Conventional "Motion Detectors" Or "Passive Infra Reds (Pir)" Are **Inside Perimeter** Devices. The Burglar Is Already On The Inside When They Are Detected.

An Inside Perimeter Device Should Only Be Used As A Back Up To An Outside Perimeter Device. Seldom, If Ever As The Only Level Of Protection.

Many Burglars Kick The Door Down, Or Use A Crow Bar To Force Open Exterior Doors. So The Placement Of A Switch To Sense The Opening Of These Doors Is Advised.

While Dead Bolt Locks Can Help In Many Situations, They Will Not Stop A Determined Thief. A Door With A Dead Bolt Lock Can Be Forced Open In Less Than 10 Seconds.

### **Can Burglars Defeat Alarm Systems?**

Maybe, If The Security System Is Weak Or Poorly Designed! Most Burglars Are "Street Smart," But Have Limited Knowledge Of Alarm Systems.

Most Burglars Have Not Learned To Defeat A Location With A Security System, But To "Avoid" It. Many Burglaries Are Inside Jobs, An Old Employee, A Subcontractor Or Others That May Have Knowledge Of The Home Or Business.

Since Many Burglaries Are Inside Jobs, The Best Tool To Use Against Them Is Secrecy. After Your Alarm Is Installed, You Should Talk About It Very Little. Loose Lips, Sink Ships.

Most Burglars Will Leave If A Siren Is Sounded, But May Wait In The Area To See If Anyone Comes To Check On It. If No One Comes, They Know The Coast Is Clear To Go Back And Steal All They Can.

Burglars, May Choose To Steal From Your Yard Or Outside Storage Areas. The Placement Of An Outside Camera Can Prevent This! A Yard Sign That Tells A Professionally Installed Alarm Is Present Can Also Prevent An Attempted Burglary.

Even The Rookie Burglar Will Seldom Raise A Window. They Know That Many People Only Protect The Windows With Magnetic Switches

As A Method To Cut Cost!

In Many Cases The Burglar Will Gain Entry Into A Location Undetected By "Figuring The Odds." The Actual Defeating Of An Alarm System Is Rarely Attempted.

Since My First Alarm Install In 1976, I Have Seen Only One Attempt At Actually Defeating An Alarm. Even Then It Was Unsuccessful. The Burglar Cut The Wrong Wires. Still, The Burglar Was Able To Get Away With A Large Booty Because The Property Owner Originally Opted To Cut Costs By Installing Only The Bare Basics. They Had No Back Up To The Outside Perimeter And The Burglar Came In Through The Roof, Avoiding The Outside Perimeter Protection Devices.

Rarely Does A Burglar Defeat An Adequately Installed Alarm. But, They Can Get Lucky With A System That Does Not Have Enough Levels Of Protection.

Can A Glass Cutter Be Used To Defeat An Ultrasonic Sound Detector? No Way! If You Have Ever Cut Glass, You Know That The Glass Is First Cut On One Side. Then The Other Side Is "Tapped" To Break It Out. How Would A Burglar Get Into Your Home Or Business To "Tap" The Other Side? If They Tap The Same Side, The Glass Will Shatter Setting Off The Burglar Alarm.

#### **What About False Alarms?**

Many Cities And Counties Have Adopted A Fine System Against False Alarms. This Is Something To Consider When Choosing The Type Of System You Will Purchase. No One Wants To Receive A Bill From The Police Department For Responding To False Alarms.

Many Alarm Dealers Large And Small, Use Good Equipment And Install It Wrong, Resulting In False Alarms.

Stewart Electronics Has A No False Alarm Policy. We Simply Will Not Sell Equipment That We Do Not Believe In. Occasionally We Will Loose A Sale Because We Will Not Cut Quality To Cut Cost. But That's Ok, Our Company Name Is Not "Mud" Among Police Departments Who Answer False Alarm Calls. Our Customers Still Use And Depend On The Systems We Installed 15 Years Ago.

We Have Gained Many Customers Who Bought From Other Companies At A Cheaper Price And Came Back To Us To Start Over! The Bad Side Of Many Of These "Cheap" Installations Is When The Property Owner Quits Using His System Because It Is A Nuisance.

#### **How To Choose An Alarm Company.**

Before You Purchase An Alarm System, Understand The Technology. Find A Dealer Who Will Explain It For You. Never Make A Decision On Price Alone. Understand The Features And Why They Cost What They Do!

Find A Dealer Who Has Been In Business For A Long Time. Many Companies Sell A Product Based On Price Alone. Poor Management Has Closed More Business Locations Than Lack Of Customers.

Check References. Ask The Dealer For Addresses Of People They Say Will Speak Well Of Them. Then Write These Folks And Include Your Phone Number. Also Check With The Local Chamber Of Commerce. Also Ask If They Are Dunn & Bradstreet Rated. A Business With A History Of Paying It's Bills On Time Will Be Rated By D&B.

Most Important Of All. Check With The State Licensing Board. All Alarm Companies Must Be Licensed By This Board. If They Are Not, They Are In Violation Of State Law And Can Be Fined. Some Insurance Companies May Not Pay Off On Claims When Unlicensed Dealerships Are Involved.

Alarm Dealerships In The State Of South Carolina Must Submit Each Employee To S.L.E.D. For A Background Check. While This Has Improved The Quality Of Alarm Installations In S.C., It Has Not Totally Eliminated The Poor Installations.

The South Carolina Licensing Board Can Be Reached By Calling 803-734-8890.

Many Alarm Companies Advertise The \$95.00 (Or Cheaper) Alarm System. This Is Simply Not Possible. A Phone Call To The Local Better Business Bureau At 803-242-6905 Can Be Used To Check On Complaints About These Companies.

Many Alarm Companies Will Sell Anything! Quality Is Not A Concern. They Experiment With A Different Brand Of Alarm Control Panel Or Sensor With Every New Customer.

Other Alarm Companies May Sell Quality Product, But Do Not Have Trained Installers. Poor Methods Used In Installing Any Brand Can Cause False Alarms For Years.

Stewart Electronics Spends Much Time Training It's Installers. We Accept No Short Cuts. We Use Only Proven Technology. This Combination Has Proved To Be The Secret To Our "No False Alarm" Reputation..

### **Should I Monitor My Alarm System?**

(This Is Referred As "Central Station Dispatching")

Only If You Want The Best System You Can Buy! The Reduction In Your Property Owners Yearly Insurance Rate Will Pay A Large Portion Of This Fee.

Besides The Decrease In Your Insurance Rate, There Are Many Other Reasons To Have Central Dispatching Added To Your System.

In The Event Of A Break In, The Authorities Are Called First, Then A List Of Contacts Of Your Choice. The People On This List Should Be Trusted Friends, Neighbors Or Relatives.

Many People Have Heard Of The Long Response Time In The County To Break Ins. I Think I Am Qualified To Explain This Situation In Detail Since I Have Been A Reserve Police Officer For The City Of Greer, Sc, Since 1991. And Have Responded To Burglaries In Progress As Well As Way Too Many False Alarm Calls.

Often, The Victim Of A Burglary Returns Home To Find Everything Stolen And The Home Vandalized. Immediately They Become Emotional And Want The Police On Scene Now. So A Call To 911 Is Made. The Dispatcher On The Phone Asks The Victim If They Are Safe And Has The Burglar Left The Scene?

After The Safety Of The Property Owner Is Assured, The Dispatcher Gives The Call To The Next Available Officer. The Key Word Is Available! To You, This Is The Most Urgent Thing In The World At The Moment. But To The Police It Is Listed As A Burglary Over! Over Means It Is Not In Progress And No Property Owner Danger Exists.

The Next Available Officer May Be There Within 2 Minutes. Normal Response In Cities Is 2 To 4 Minutes. Counties Can Be As Much As 8 Minutes, Sometimes More. But These Times Are For Crimes In Progress, Not Crimes Over! Often, The Officer Dispatched To Your Location Can Come Immediately. Other Times The Closest Cars Are Tied Up With "Crimes In Progress".

There Are Many "War Stories" About The Police Taking An Hour To Get To The Scene Of A Break In. You Must Understand That A "Crime In Progress" Will Always Take Precedence Over A "Crime Over."

Sure You Are Upset, But The Police Department Will Handle Crimes In Order Of Priority. Not In Order Of Demand!

Now On The Other Hand, If Your Break In Is In **Progress**, The Police Will Get To You Immediately. If You Don't Believe That, Buy A Police Scanner And Listen To The Response To A Burglar Alarm Activation! Not One, But Two Cars Are Dispatched.

Many Of You Have Read About Crack Downs On False Alarms In Many Counties And Cities. This Is Badly Needed Legislation. We Have Police Officers Wasting Important Time Responding To False Alarms. Many Of These Are From The Same Group Of Alarm Companies Systems Time After Time.

In This Area Of S.C. The Largest Alarm Dealerships Account For The Vast Majority Of False Alarms. Not Because They Have More Installations, But Because They Sell Anything To Anybody At Any Price!

Alarm Dealers Selling Cheap Junk To Customers Who Buy For Price

Alone, Are Causing Our Police Officers To Respond To False Alarms 99 Out Of 100 Times. The Police Department Has The Right Priority System. They Respond Rapidly To Any Alarm Call That Comes In. Many Of The "Recurring Alarm Activation's" Are From Poorly Installed Or Cheap Systems. Even These Should Still Get Rapid Response But I Would Not Be Surprised If They Are Treated As A Nuisance And Response Is Slowed In The Case Of Repeat False Alarm Offenders.

Since Installing Our First Alarm In 1976, We Are Aware Of 18 Criminals That Have Been Jailed By Our Systems. We Have Lost Track Of The Number Of Times Customers Have Called And Told Us That A Burglary Was Avoided With One Of Our Systems.

All Of The Systems But One, That Jailed Criminals Were Central Dispatched Systems. Most Had Sirens And The Police Still Caught The Burglar.

The One System That Jailed The Burglar Without Using Central Dispatching Was Just A Lucky Situation. It Was On One Of My Neighbor's Homes. When I Heard His Alarm Sirens, I Responded Only Because I Knew He Was Not In Town. The Burglar Was Still In The House When I Arrived About 7 Or 8 Minutes Later. The Horn Did Not Scare Him Off! He Was Apprehended Against His Will!

I Do Not Recommend That You "Detain" A Burglar As I Did. I Was Lucky And Had Some Training And Experience In This Area.

### **What Kind Of Central Station Should I Use?**

Should I Use Radio Dispatched Or Telephone Dispatched Equipment? Should I Use A Local Dispatching Company Or A Central Station Located In Another State?

These Are Good Questions, And Are Very Important. Radio And Cellular Phone Dispatching Is Not Allowed In Some States. In Other States It Is Allowed Only As A "Back-Up" To Existing Telephone Dispatching. The Technical Aspect Of The "Dependability" Of Quality Radio Waves Is Of Major Concern.

In 1990, The Owner Of The Largest Alarm Company In Upstate S.C. Approached Me About A Problem He Was Having. He Stated That His Radio Dispatched Alarm Systems Had Not Worked For The Last Two Weeks Due To Interference Originating From Somewhere In Greer, Sc.

A Local Industrial Plant Had Installed A Communication System For It's Tow Motor Drivers That Was "Out Of Tune". The Tow Motor Communication System Was Jamming All The Alarm Dealers Installations From Communicating With The Central Dispatcher.

The Alarm Dealer Had Hired A "Radio Systems Engineer" To Help Him Track Down The Source Of The Interference. I Became Involved Because The Local Industry Was Using Me To Install Security Systems And To Maintain All Plant Radio Systems.

While I Was Able To Assist Them In Resolving The Problem, It Still Took Two Weeks To Find It. This Was Not A Rare Case. Radio Waves Behave Funny And Can Be Influenced By Many Factors.

Probably Few, If Any Of His Alarm Customers Ever Knew That The Police Could Not Be Called If They Were Needed.

What About Local Dispatching Versus Out Of State?  
Had You Rather Have Your Alarm Monitored By A Local Company That Is Not U.L. (Underwriters Laboratories) Or Factory Mutual Approved. Or By A Large Nationwide Company With Ul And Factory Mutual Approval?

Had You Rather Have Your Alarm Monitored By A Service That Has Many Operators Or A Local Company With One Or Two? Get A Look For Yourself. Ask The Dealer To Let You "Tour" The Local Central Dispatch Station". Chances Are, They Will Not Allow This. Probably Because They Don't Want You To See How Weak The System Really Is.

In The Event Of An Alarm Activation, Your Alarm System Will Call One Of These Central Stations. Then Give Some Codes That Tell The Dispatcher What To Do. Whether To Send An Ambulance, Fire Truck Or Police. We Choose To Use A Very Large Central Station Outside The Local Area To Do This. There Is Very Little Difference In How Long It Takes To Call Local Or Out Of State.

How Much Longer Does It Take For The Phone To Dial A 1-800 Ten Digit Numbers Versus Local 7 Digit Numbers?

In Late 1993 We Ran Classified Adds Looking For A Clerk! One Of The Interesting Applications We Took Came From An Employee Of One Of The Local Owned Nationwide Alarm Chains.

This Lady Was A Dispatcher. Her Job Was To Call The Authorities When An Alarm Call Came In. I Asked Her Why She Wanted To Leave Her Present Job. Her Answer Was That She Was Too Stressed! She Stated That On Many Occasions She Would Be The Only Operator On Duty And That She Was Overworked Because Of The False Alarms.

I Asked This Lady What She Would Do If An Emergency Call Came To Her About One Of Her Family Members? What Would She Do If One Of Her Children Was In An Accident And Needed Her At Home? She Told Me That She Would Lock The Door And Leave. She Knew She Would Lose Her Job For Not Waiting On Another Operator To Get To Work, But She Would Still Leave.

This Is Not Uncommon. This Is A Major Reason That We Use One Of The Largest Central Stations In The Country. We Are Not Willing To Trust Your Security To Anyone Else. No Gambles, No Chances. That Is Part Of The Total Security Picture. Not Taking Unnecessary Chances!

I Have Been Asked How Someone In Another State Can Direct The Police, Fire Truck Or Ambulance To The Exact Location Of A Home In Another State? Does A Central Station Operator In The Same Town Know How To Get To Your Home Or Business Better Than One In Another State? I Think Not!

The Key Is In Preparation! Leave Good Directions On How To Quickly Get To Your Location With The Central Station You Are Using. Then, The Authorities Will Be Given Your Address And Landmark Directions To You Location.

A Good Central Station Will Not Only Get The Authorities To Your Location, They Can Contact A "Call List" Of Your Friends Neighbors Or Others You Choose. Then Give Directions On What To Do In The Event Of An Emergency.

Can You Count On Your Neighbors Calling The Police? Maybe! I Know Of Several Occasions Where Neighbors Either Were Not Home, Or Did Not Call Soon Enough, If At All!

A Lady Living Next To One Of My Customers Stated She Heard The Fire Siren Next Door Shouting "Fire, Leave Immediately, Fire, Leave Immediately". But She Still Did Not Call The Fire Truck. The Home Was Nearly Burned To The Ground, While A Fire Department Was Located Only 2 Minutes Away.

Don't Count On Neighbors. Certainly Not On Dogs. Dogs Don't Scare A Burglar. Burglars Put Ammonia (Or Worse) In Squirt Bottles And Spray Your Dog In The Face. No Dog Can Deal With That.

Yes, We Believe In Central Station Monitoring. It Is The Only Smart Way To Go.

### **What About Camera Systems?**

In Retail And Manufacturing Businesses, Cameras Have Drastically Cut Operating Costs. They Keep Potential Shoplifters And Employees More Honest. In Some Instances They Have Assisted Law Enforcement In Identifying And Capturing Robbery And Burglary Suspects.

In The Last Couple Of Years Cameras Have Seen A Technological Revolution. The Quality, Longevity And Most Of All - Price, Have Improved Greatly.

This Has Helped To Bring Camera Systems Into The Homes. Now A Homeowner Can Install A Camera In The Yard And Use It To Record Any Unwelcome "Guests." A Camera On Your Swimming Pool Helps You Watch The Pool For Safety!

The Placement Of A Camera Inside The Home Is Frequently Used To "Monitor" The Baby. Camera Views Can Be Placed On The Same Wire As The Local Or Cable Tv Signals. This Allows Viewing The



Pictures On Any Tv In The Home!

We Have Installations With Hidden Cameras And A Hidden Vcr To Secretly Record Activity In The Home. This Is Normally Used To Record A Burglar. But Has Other Uses Like Watching The Baby Sitters. It Is Also Perfectly Legal!

### **Personal Safety**

Stewart Electronics Offers Seminars On Personal Safety. We Will Be Glad To Set One Up For Your Church, Community Or Civic Group. Personal Safety Is Not The Ability To "Beat The Stuffing" Out Of An Attacker. It Is More A Change In The Way You Think And Prepare Yourself. It Is Knowing What Situations And Locations To Avoid.

There Are Some Methods We Can Teach That Will Help You If You Are Attacked. Mostly, We Will Teach You How To "Expect The Unexpected" And To Avoid Getting Into Most Bad Situations.

### **Medical Alert Systems.**

We Have All Watched The "Help Me I've Fallen" Tv Commercial. The Commercial Was Corny And Eventually Got On Our Nerves. The Product Used By That Company To "Dispatch" The Medical Authorities And Family Members Was Poor.

Still The Concept Is Sound. If You Have An Alarm System, It Should Absolutely Include A Medical Panic Feature. Especially If You Are Older, Have Poor Health And/Or Small Children.

If You Do Not Have An Alarm System, The Cost Of A Medical Alert System Can Be Under \$300.00. It Can Also Be Upgraded To Include Burglary And Fire Later.

Fortunately, Our Medical Alert Systems, Have Resulted In Several Life Saving Experiences. Our Burglar Alarms Have Jailed Many Criminals And Our Fire Systems Have Saved Several Homes.

But, The Feeling Of Saving A Life Or Helping An Injured Person Get Help Is Better Than Jailing Criminals.

### **How Much Should I Pay?**

This Is Always The Big Question. The Best Way To Answer That Is By Saying You Should Understand What You Are Getting For Your Money. Many Times The Property Owner Only Compares Price. To Do This Is Dangerous. You Could End Up With Less Protection Or Less Quality. Worst Of All, The Alarm May Not Protect You At All.

Many Times Break Ins Occur And Alarms Do Not Activate. Normally It Is The Fault Of Both The Installing Dealership And The Owner Of The Alarm. The Alarm Dealership For Not Installing Adequate Protection, And The Owner For Not Being Smart Enough To Insist On

Adequate Protection.

This Document Is Intended To "Educate" The Property Owner On Many Aspects Of Security. The Intent Is To Get You To Think Security. To Encourage You To Learn This Subject. We Believe That We Owe All Customers An Education. It Is Important That We Apply The Correct Protection To The Job. But It Is Equally Important That You Understand The Protection You Have.

To Know How To Compare Security Systems, A Customer Must Know What He Is Comparing. This Cannot Be Done Without Some Research On The Customers Part.

Feature For Feature, We Will Match Any Price! That Is Our Commitment To You. But, You Should Be Using A Licensed Dealer And We Must Be Comparing The Same Things. In This Document, I Have Spent A Good Deal Of Time Attempting To Educate You On Security And Our Selection Of Techniques And Quality.

There Is Some Room For Changing Methods Of Protection In Any Quotation. But, This Is Always Done As A Second Option. Many Dealers Quote The Minimum Protection First And Try To Trade You Up. Often This Makes A Price Comparison Look Way Out Of Line. We Start With A Maximum Protection Approach And Let You Drop Features To Suit Your Budget.

Most Often We Can Do The Install For The Same Money As Any Other Licensed Dealer. **We Will Not Experiment With Unproved, Untested Products.** We Owe This To You And The Local Police Departments. If We Have Not Thoroughly Tested The Product, We Do Not Sell It.

Our Selection Of Brands Is Based On Test Results And Track Record. We Have Our Favorite Brands And Will Attempt To Sell Them To You. Bad Mouting Other Companies Or The Products They Sell Will Not Be Our Approach. We Will Explain Our Brands And The Reason We Use Them Instead.

If You Will Follow The Guidelines On Comparing And Shopping I Have Outlined, I Will Not Need To Make Comments On My Competition. I Have Given You All The Tools To Make Intelligent Choices.

There Are Many Fine Brands Made Today. But, There Are Way Too Many Brands That Are "Junk". There Are Even Mass Marketing Companies Selling Alarms Through Network Marketing. Many Of These Networking Companies Are In Violation Of State Law. They Also Are Selling Products That Will Not Pass Code In Many States.

One Such Alarm Device Sold, Claims To "Sense" Any Door Or Window Opening In A Home. Currently Several States Are Moving To Bar These Devices. They Simply Do Not Work Well! The Sales Approach To Sell Them Sounds Good. The Salesmen Are Motivated And Trained In Sales Techniques. But, You Can Fill A Set Of Encyclopedias

With What They Do Not Tell You.

Many Brands And Methods We Will Not Sell Or Use At Any Price! This Is A Major Point Where We Differ From Many Dealerships. We Will Not Compromise To Get Your Business At Any Price.

In Short, We Do Not Loose Sales To Other Dealers When Comparing The Same Quality Level Of Installation And Brand Of Equipment. We May Loose A Sale Because We Will Not Install Certain Brands Or Use Poor Methods. We Will Match Prices On The Same Level Of Quality And We Believe Our Installers Are More Experienced With Better Training Than Most Other Dealers.

Sometimes We Loose Sales Because We Will Not Install A Certain Method. Occasionally, A Property Owner Will Want To Protect His Location Using A Method We Do Not Believe Will Work. In This Case, We Will Attempt To Educate The Owner, But May Wind Up Not Getting The Sale Because We Know His Way Will Not Work.

Our Style Is To Sell The Maximum Protection And Let You Trade Down To Suit Your Budget. Not Start Low And Try To Trade You Up. There Have Been Many Complaints From Alarm Owners About The Misleading \$195 Alarm System. These Dealers Start At \$195 And Trade You Up, Also Make You Pay Monthly Lease Fees For Years. They Do Not Tell You The Entire Story, Just What They Want You To Hear. We Do Not Believe In This Concept. Neither Does The Better Business Bureau. Call And Ask Them What History Of Complaints They Have On These Dealers.

There Also Exists The Other End Of The Spectrum. The Sales Technique That Starts At \$5000.00 Or More And Say They Can Include The Payments Into Your Telephone Bill. Needless To Say, This Is Not For The "Smart Shopper". Still, They Sell Some Systems.

### **How Should I Pay?**

We Have Three Methods. Cash, Financing And Lease. We Will Be Glad To Arrange A Plan That Suits Your Budget.

Advice Is Free. Years Of Experience Is Often Better Than All The "Theory" In The World. Be Sure To Ask Us About Security! We Don't Mind Sharing Our Knowledge And Experiences With You. The Hard Part Will Be To Get Us To Quit Telling You About Security!

Some Of The Methods To Protect You And Your Property Are Almost Free. We Cannot Discuss Them In A Written Document As They Require Secrecy To Be Most Effective. A Personal And Private Estimate Can Be Scheduled At Your Convenience.

Each System Must Be Custom Designed To Properly Apply The

Correct Protection To The Building. No Two Jobs Are The Same.  
If A Good Job Is Done On The Initial Design, Your Security System  
Will Do It's Job Flawlessly For Many Years.

Count On Stewart Electronics To Be Your Full Service  
Security Dealer.

Please Call If We Can Be Of Further Help.

Thank You

Tony Stewart - President - Stewart Electronics

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